

Tiolora Lumbantoruan

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Education

Masters of Regional Planning, Economic Development Planning: Communities and Regions Concentration Graduated May 2021
Cornell University Department of City and Regional Planning

- Leadership: President of IPSO (International Planning Student Organization)
- Relevant Coursework: Land Use Planning Methods, Regulation and Infrastructure Policy, Intro to GIS

Bachelor of Arts, Economics Graduated May 2014
University of Minnesota-Twin Cities College of Liberal Arts

Project Management Experience

MOYA Oct 2021 – Present
Business Development Supervisor | Jan 2023 - Present Jakarta, Indonesia

- Dissect feasibility studies and transform them into presentable presentations for liaising departments and external parties
- Analyze financial models procured by subcontractors and flag any concerns to ensure modeling accuracy
- Run internal financial modeling to understand the risk-reward of potential projects and communicate needed information from other departments and team members to produce a model with high-accuracy

Project Controller | Oct 2021 – Dec 2022 Jakarta, Indonesia

- Prepared the project department for internal and external audits by coordinating document collection and communicating with Project Managers and other divisions, leading to less audit findings than previous years
- Created, updated, and oversaw a project management tracker for clean water infrastructure projects in the Bekasi area; monitored project and task statuses and raised procurement requests
- Coordinated weekly meetings with project managers, inquired on project progresses, and followed up on action items to ensure delivery in accordance to project goals as agreed on with PDAM

Front Street Revitalization, Vestal NY | Design Connect | Professor Michael Tomlan Jan 2020 – May 2020
Project Leader Ithaca, NY, US

- Led a team of eight to consult the Town of Vestal on creating a strategy to revitalize Front Street as the town's main street
- Led initial research, brainstorming, and proposal writing; presented the team's work to various professors and alumni
- Organized community engagement and communicated with local residents to ensure the proposal met community's interest and needs

Du'Anyam Nov 2018 – Jul 2019
Digital Sales & Marketing Consultant Jakarta, Indonesia

- Led a website development project, enabling customers to buy directly on our website which resulted in an increase of 300% in retail sales
- Organized and analyzed shipping costs, inventory management, and infrastructure limitation across Flores-Java
- Represented the company or one of the directors as a speaker at events embracing SME businesses held by DBS and Sarinah

Lazada Indonesia Oct 2014 – Feb 2018
Management Trainee, Category Manager Jakarta, Indonesia

- Conducted NPS survey analysis and designed a customer service internal communication system to improve customer satisfaction
- Led a project in decreasing inventory days from +100 days to 30-45 days by presenting and onboarding different departments to the project and following up on the project's action plans
- Led a project in identifying subcategories of Home & Living with high potentials; created a program that led to the growth of Furniture subcategory, reaching \$1 million revenue per month

Urban Planning Research **Cornell University**

Ithaca Flood Hazard Mitigation Grant Writing | Infrastructure Project Management | John Foote Oct 2020 – Mar 2021

- Generated a stakeholder analysis by dissecting relevant news and local government documents to understand interests and power
- Participated in interviewing multiple relevant experts of flood mitigation to collect all relevant knowledges for the project
- Collaborated with the practicum team to write the structure for FEMA's BRIC application (the qualitative section) and was personally responsible for the Implementation Measures and Leveraging Partners section

Minimum Wage Policy Memo | Economic Development Workshop | Professor Mildred Warner Sep 2020 - Dec 2020

- Created a policy memo on minimum wage campaign strategies on a municipal level that is addressed to city mayors
- Conducted interviews with stakeholders in regard to campaign building for different cities
- Researched local news regarding the development of St. Louis' minimum wage policy and campaigns
- Designed the layout of the memo and wrote the policy memo that summarized the findings and outlined different adoptable strategies

UlaanBataar Pollution Proposal | Environmental Management Planning for a Dynamic Asia |
Javed Mir (Visiting Fellow – Former ADB)

Jan 2020 – May 2020

- Completed a concept paper and an inception paper by ADB guidelines on short to long term solutions for Ulaanbaatar's pollution crisis
- Researched energy source alternatives to replace the current coal usage that is the dominating pollution source
- Calculated and researched the proposal's cost calculation and a comparison of the grant and cost
- Presented the proposal to a group of mentors that had formerly or currently worked for ADB

Sea Level Rise Effect on Fiscal Structure | Research Led by Professor Linda Shi

Oct 2019 – Mar 2020

Research Assistant [part-time]

Ithaca, NY, US

- Assisted a research project aimed to understand funding structures for climate adaption in areas prone to sea level rise by looking at global case studies
- Collected and summarized data on government expenditure and revenue for cities in Asia, Africa, and Latin America
- Researched and analyzed the relationship between national and local governments in these continents as they compare to the United States' structure through literature reviews

Skills & Interests

Skills: Proficient in Microsoft Office (Excel, Word, Powerpoint), Python, & GIS

Language: Bilingual English & Indonesian

Interests: Salsa dancing, piano